



**The Tripura Small Industries Corporation Ltd.**  
(A Government of Tripura Undertaking)

Kunjaban Colony, Agartala-799005, West Tripura  
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Email:- ictsicl@gmail.com

Ref: -TSIC/COAL/2018/01/2452-57

Dated:-18/12/2018

**MINUTES**

The following person are present at the time of pre-bid open discussion held on 18-12-2018 at 12.00 noon in the chamber of Managing Director, TSIC Ltd. in regard to Expression of Interest (EOI) published on 27-11-2018 and subsequent extension of time on 21-12-2018 at 12.00 noon towards Coal Trading Activities of TSIC Ltd. to the level of importing up to distribution of CIL coal.

1. Dr. Sandeep Rathod, IAS, Additional Secretary and Director, Industries and Commerce, Govt. of Tripura
2. Sri S. Debbarma, Managing Director, TSIC Ltd.
3. Sri S.C. Das, Addl. Director, Industries and Commerce, Govt. of Tripura,
4. Sri J. D. Chatterjee, Ty Coons Industries Pvt. Ltd.
5. Sri. Sankar Ghosh, West Well Iron & Steel Pvt. Ltd.
6. Sri Adhip Saha, Branch Officer (Establishment),
7. Sri Bimal Datta, Branch Officer (Coal),
8. Sri S.P. Chowdhury, Branch Officer (Bricks & Marketing),

At the outset all the participants have started their self introduction and the Director, Industries and Commerce, Govt. of Tripura has initiated on the pre bid discussion and overview on the terms and condition framed to facilitate for Importing and distribution of Coal for the requirement of MSMEs within the State of Tripura. The participants on behalf of their Company discussed in details on different issues on the activities of importing of Coal up to distribution of CIL coal among the Brick Fields and Tea gardens of the State.

The point wise queries and discussion are as follows:-

S L	Queries	Replies
1	If TSIC is the State Nominated Agency, the FSA will be executed by TSIC with NECL/ECL. Correspondingly, the Delivery Order (Sale of Coal) will be in TSIC's name. Hence for selling purposes TSIC will have to raise a bill to the Selected Agency who in turn will sell to Small/tiny consumers in Tripura.	1. Yes, TSIC will sign the FSA. 2) NECL/ECL will raise the bill in the name of TSIC, accordingly, the Coal will be sold under the invoice (D.O) of TSIC. The sales return will be deposited under the account of TSIC and accordingly money will be transferred in the name of Authorized Agent through money receipts. The entire work shall be done by the Authorized Agent. See Clause- 10.2 of terms and conditions.
2	Similarly, the EMD accompanying the FSA will have to be issued by TSIC and the Financial involvement of TSIC will be there.	It is clarified that all kinds of financial and non-financial duties & responsibilities under FSA shall be borne by Authorized Agent. TSIC will only monitor and supervise all activities. See the Clause No. 1.2, 4 (I) and 5 of terms and conditions.

3	Relevant Experience- 5 consignment means handing 5 racks of Coal i.e. 20,000 MT.	Relevant Experience: - means the firm shall have the experience of execution at least five consignments on procurement of similar article etc. and Facilitation for State Government / Central Government/ Public Sector Undertaking (PSU) in the last five years. See Clause 2(ii) of terms and conditions.
4	Will request you to kindly include Handling quantity of Coal (in MT) to be included in relevant experience. This should also be given weightage in terms of points	Same as above. Stated of SL-3
5	As per EOI the relevant small industries are Brick Kiln and Tea gardens both have different coal requirement? The EOI is not clear on the quality of Coal to be supplied which in turn will decide the Handling charges.	1. Generally the requirement of Coal for Brick Kiln and Tea gardens is G-3 to G-6 grades i. e. Gross Calorific Values of the coal from 5500 to 6500 Mean GCV, cal/kg. 2. The operating Cost shall be indicated as per standard Format Annexure-A of the Bid documents.
6	The Quality Cum Cost Based System (QCBS) does not include any variable linked to coal quality and coal pricing. Since Pricing of Coal is based on the GCV-Kcal basis the final costing will be affected by quality of Coal supplied in absence of specific GCV requirements the handling charges supplied by agencies will not be based on the same platform and hence the process of selection of Agency will get vitiated.	There is no mention of handling charge and Handling Agent in the EOI called for selection of Authorized Agent. It will be operating cost and is to be indicated as per standard Format Annexure-A of the bid document for the Financial Bid.
7	How much quantity of Coal allocated by CIL for the year 2018-19 for Tripura.	As per communication from Coal India Limited the allocated quantity of Coal is 3.00 Lac MT. for 2018-19. From ECL-2.50 Lac MT and from NECL-0.50 Lac MT. (NECL agreed to supply 12,000 MT)
8	Regarding GST issues on purchases and Sale of Coal tax credit benefit and proper way of deposit the same.	The GST issues will be referred to Chartered Accountant for work out the entire process for proper deposit and maintain for both TSIC and Authorized Agent.

After thread-bare discussion it has been come to the conclusion in the interest of the State for proper implementation to assist the Coal Consumers within the State of Tripura, the interested Firms may attend the Bid latest by 21<sup>st</sup> December 2018 at 12.00 noon.

The discussion ended with thanks.

19/12/18

(S. Debbarma)  
MANAGING DIRECTOR

To  
All concerned.....

Copy to  
The Addl. Secretary and Director, Ind. & Com., Govt. of Tripura, Agartala for kind information.

Copy also forwarded to:-  
The Chairman, TSIC Ltd. for kind information.